

A proprietary Influence Solutions' initiative

THE F.I.R.S.T.

360

**LEADERSHIP COMPETENCY
PROFILE**



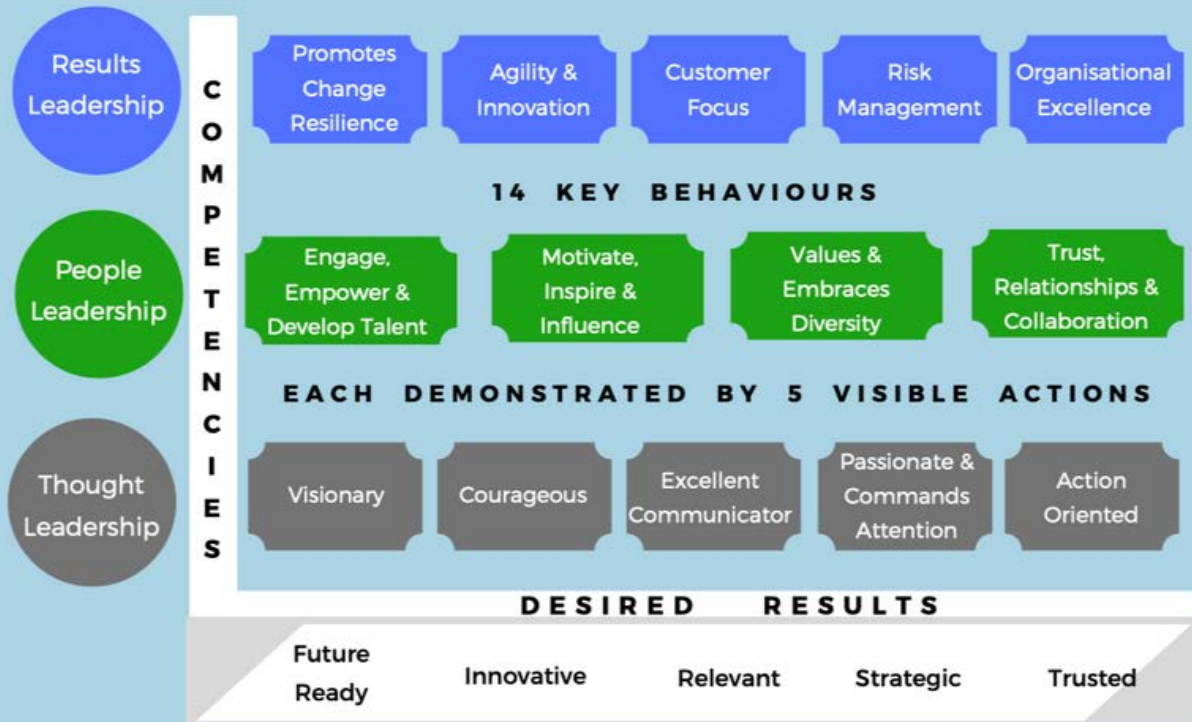
**PROVIDE YOUR LEADERS 360 FEEDBACK
CRITICAL FOR NEXT LEVEL PERFORMANCE**

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THE F.I.R.S.T. FRAMEWORK

Any individual in any organisation demonstrating these key behaviours will have a very high chance of succeeding, no matter what their role, or which level they function at, because they will be seen as:

Future-ready, Innovative, Relevant, Strategic and Trusted



Each of these 14 competencies can be demonstrated by 5 **repetitive, visible** and **measurable behaviours**. (Hence a total of 70 practical behaviours.)

Tracking and calibrating these 70 practical behaviours helps us get clarity on how we are currently showing **and** how we can enhance our:

Thought Leadership: The way we lead ourselves

People Leadership: The intent and manner in which we engage people

Results Leadership: How we ensure desired goals are met, and the organisation keeps growing and evolving to meet changing expectations of (internal / external) clients

Self-perception and up to **TEN Observers** from all levels of the organisation are engaged to provide a comprehensive picture and actionable feedback.

THE **F.I.R.S.T.** 360 LEADERSHIP COMPETENCY PROFILE

SEE THE
WHOLE PICTURE



WHO WILL BENEFIT

1. Leaders at all levels
2. Business owners
3. High potentials being groomed for leadership roles
4. Leaders facing challenges and performance issues

TEN AMAZING BENEFITS

1. **HOLISTIC:** The tool tracks 70 desired behaviours providing a holistic 360 view for the ratee
2. **ACTION-ORIENTATION:** Survey provides feedback and also suggests simple, pragmatic actions that can be taken to enhance leadership impact.
3. **DEVELOPMENT FOCUS:** Report structure provides clear focus on strengths & development areas.
4. **SAFE SPACE FOR OPEN FEEDBACK:** Observer feedback (quantitative & qualitative) is anonymous
5. **ASSURED CONFIDENTIALITY:** The report is only shared with the ratee and the sponsor
6. **CONVENIENT:** Self and observer assessments are available on a secure and user-friendly platform accessible by any internet connected device
7. **FAST:** The survey takes barely 45-60 minutes
8. **COST-EFFECTIVE:** No hidden costs. No minimum number of users. AND special bulk discounts.
9. **ACCELERATED DEVELOPMENT:** Expert coaching support is available for ratees to help synthesise the report into a powerful leverage & development plan
10. **MEASUREABLE DEVELOPMENT:** The Influential Leadership Series uses the FIRST framework to build on and accelerate leadership development

INVESTMENT OPTIONS

No of profiles*	Price per profile* (USD)
01-20	149
21-50	129
51-100	109
101 +	89

* A profile consist one Ratee and up to a maximum of 10 Observers

Future-ready. Innovative. Relevant. Strategic. Trusted.



INFLUENCE SOLUTIONS

**YOUR F.I.R.S.T. LEARNING &
DEVELOPMENT PARTNER**

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**FOR MORE INFORMATION, GO TO
[INFLUENCE-SOLUTIONS.COM](https://www.influence-solutions.com)**