

# THE F.I.R.S.T.<sup>TM</sup> 360

LEADERSHIP COMPETENCY PROFILE



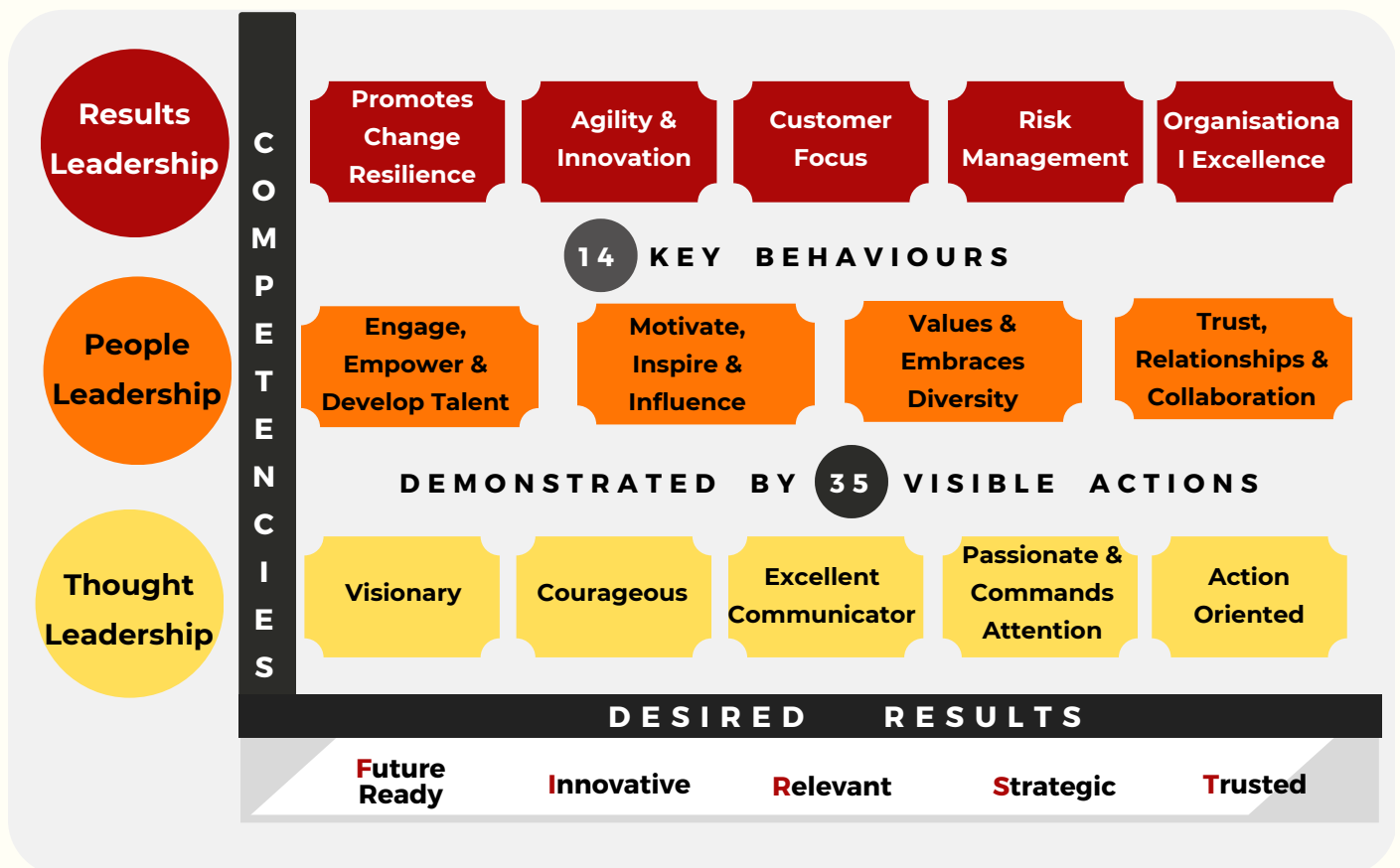
**INFLUENCE  
SOLUTIONS**

<sup>TM</sup>  
YOUR **F.I.R.S.T.** LEARNING & DEVELOPMENT PARTNER  
**FUTURE-READY. INNOVATIVE. RELEVANT. STRATEGIC. TRUSTED.**

# THE F.I.R.S.T.<sup>TM</sup> FRAMEWORK

Any individual in any organisation demonstrating these key behaviours will have a very high chance of succeeding, no matter what their role, or which level they function at, because they will be seen as:

Future-ready, Innovative, Relevant, Strategic and Trusted.



These 14 competencies can be demonstrated by 35 repetitive, visible and measurable behaviours.

Tracking & calibrating these 35 behaviours helps us get clarity on how we are currently showing and how we can enhance our:

**Thought Leadership** - The way we lead ourselves

**People Leadership** - The intent and manner in which we engage talent

**Results Leadership** - How we ensure organisational results are met, and the organisation keeps growing and evolving to meet changing expectations of (internal/external) stakeholders



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## WHO WILL BENEFIT

1. Leaders, professionals and executives at all levels
2. Business owners
3. High potentials executives being groomed for leadership roles
4. Leaders who want to build a high performance culture

## TEN AMAZING BENEFITS

1. **HOLISTIC:** The tool tracks 35 desired behaviours providing holistic 360 view for the ratee
2. **ACTION-ORIENTATION:** Survey provides feedback and also suggests simple, pragmatic actions that can be taken to enhance leadership impact.
3. **DEVELOPMENT FOCUS:** Report structure provides clear focus on strengths & development areas.
4. **SAFE SPACE FOR OPEN FEEDBACK:** Observer feedback (quantitative & qualitative) is anonymous
5. **ASSURED CONFIDENTIALITY:** The report is only shared with the ratee and the sponsor
6. **CONVENIENT:** Self and observer assessments are available on a secure and user-friendly platform accessible by any internet connected device
7. **FAST:** The survey takes only 15-25 minutes
8. **COST-EFFECTIVE:** No hidden costs. No minimum number of users. AND special bulk discounts.
9. **ACCELERATED DEVELOPMENT:** Expert coaching support is available for ratees to help synthesise the report into a powerful leverage & development plan
10. **MEASUREABLE DEVELOPMENT:** The Influential Leadership Series uses the F.I.R.S.T.<sup>TM</sup> framework to build on and accelerate leadership development



## INVESTMENT OPTIONS

No of profiles*	Price per profile* (SGD)
01-20	220
21-50	195
51-100	170
101 +	145

\* A profile consists of ONE Ratee and up to a maximum of TEN Observers

To help you get maximum value, you have the option to purchase an executive coaching session at discounted price with your 360 profile



# INFLUENCE SOLUTIONS

*Inspiring Leaders. Inspired Organisations.*

PARTNERING ORGANISATIONS TO INFLUENCE A HIGH TRUST CULTURE

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**REGISTERED OFFICE:**

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**FOR MORE INFORMATION, VISIT**

**[INFLUENCE-SOLUTIONS.COM/FIRST360](https://www.influence-solutions.com/first360)**