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CHANNEL NEWSASIA



Visionary Woman Leader 2019
Singapore's Top 10 Influential Speakers

KAREN LEONG

KARENLEONG.COM
INFLUENCE-SOLUTIONS.COM

Karen delivered one of the most engaging keynotes on change management
- Alan McDougall, Vice President, Head of Medical Affairs,
Astella Pharma Inc.

Karen is a renowned as a international keynote speaker and facilitator on transformation. A TEDx speaker, TEDx coach and Certified Speaking Professional (CSP), Karen is the best-selling author of *Win People Over* and the creator of the Influencing Styles profiling tool.

Karen is the founding director of Influence Solutions Pte Ltd, an organisational development firm headquartered in Singapore, with a global footprint. She leads an experienced team of consultants, facilitators and executive coaches who help organisations achieve sustainable results in increasing performance, productivity and profitability.

As the co-founder of the online global leadership summit - Rise Through The Ranks featuring global gurus and C-suite executives, Karen has inspired a community of thousands from over 70 countries.

Acknowledged in the media as an global thought leader, Karen was honoured as the Visionary Woman Leader 2019 by Business APAC magazine. She is also featured as an influence analyst and expert commentator in the global media such as BBC Worldwide, Reuters, Channel News Asia and Business Times on iconic events such as the US Presidential Debates and Trump-Kim summits.



GLOBAL KEY-NOTE SPEAKER

As one of Asia's top motivational speakers on transformation, Karen has inspired thousands at international conferences and corporate events on the power of transformation. She has helped to spark and sustain personal, professional and organisational transformation, bringing on positive changes to people's lives.



SOLUTIONS-FOCUSED COACH AND FACILITATOR

A certified solutions-focused coach and master facilitator in Human Performance (ASTD), Karen has empowered CEOs and senior managers across industries to gain transformational results.



BEST-SELLING AUTHOR

Karen authored the best-seller - *Win People Over*, which has also been translated into mandarin. This book has been used as a organisational resource across industries in Asia Pacific. She is also the co-author of the Amazon best-selling *Unleash Your Voice* and *88 Essential Secrets: For Achieving Greater Success at Work*.

My absolute favourite speaker at Social Selling 2019..
- David Tang, Enterprise Channel Director - Education Sector
Microsoft

SPEAKING & FACILITATION ENGAGEMENTS

INCLUDE

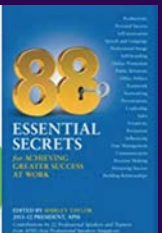
- Amcor Asia Pacific Leadership Conference
- ASTD Asia Pacific Conference
- Bayer Medical Professionals Presentation Series
- Amcor Regional Leadership Meet
- 11th Women's Summit (Kuala Lumpur)
- 18th Annual Infocomm Conference
- Asia Pacific Loan Market Assoc Women's Leadership
- ASEAN Nurses Symposium (Kuala Lumpur)
- Astellas S.E.A & South Asia Annual Medical Affairs Conference (Singapore / Seoul)
- ASSAP Conference (Brunei)
- BNP Paribas Leading for Change Seminar
- Cambridge University Publishing APAC Leadership Summit (Hanoi)
- Chanel's Opportunity of Change Leadership Event
- DTZ Inaugural Top Achievers Conference
- DUKE-NUS Influence 247 Seminar
- E2i Influential Networking Seminar
- Enactus Annual Luncheon Panel
- Employee Engagement 2016-2018 (Kuala Lumpur)
- GIIS Innovation and Entrepreneurship Conference
- Global Recruiter Summit
- Global Selection Conference by W.Media
- Great Eastern Leadership Kick-off (Bangkok)
- HR Summit Asia
- Hinrich Foundation Global Connect Conference
- Hult Prize Foundation (by the United Nations)
- International Women's Summit (Kuala Lumpur)
- Innovfest Unbound
- Institute of Singapore Chartered Accountant (ISCA) 5th SMP Dialogue
- Keppel Leadership Institute Annual Conference
- Leica Influential Leadership Masterclass
- McDonald's Asia Women's Leadership Conference
- MediaCorp Influence 247 Seminar
- Nanyang Business School (NBS) Women Series
- NTU 32nd Distinguished Alumni Forum
- Petronas Leadership Institute - Transforming Performance (Kuala Lumpur)
- Pivotal Senior Leadership Development
- Pratt and Whitney's Women's Leadership Forum
- Proctor & Gamble Global Trainer Conference (SKII; Seoul)
- Proctor & Gamble Beauty Consultant Convention (SKII)
- Prudential Game Changer Series for Bancassurance
- Project Management Institute Annual Conference
- Rio Tinto Inclusion and Diversity Seminar
- Royal Malaysian Police Staff Seminar
- Singapore Chinese Chamber of Commerce 17th / 18th Annual SME Conference
- SMART Expo- Minds of Entrepreneurs Seminar
- SMU WISER Network Masterclass
- Social Selling Conference
- ST701 Influential Networking Seminar
- Standard Chartered Influential Networking Seminar
- Success Resources Women's Conference
- Symrise Regional Finance Meeting
- TEDx Youth Conference
- Trainers Meet Trainers Conference (Kuala Lumpur)
- UCT Asia Leadership Program (Bali)
- UOB Group Process Excellence Offsite
- Unilever Asia Pacific Finance Conference
- Unilever Global Legal Counsel Meet

AWARDS & KEY MEDIA FEATURES

- Most Influential Leader in Training & Development 2019 (Corporate Excellence Awards 2019)
- Visionary Woman Leader 2019 by Business APAC Magazine
- The Achieving Woman by Her World Magazine, 2019
- Women Icons Award 2017 by the Business Excellence and Research Group (BERG)
- Ten Influential Professional Speakers in Singapore, by Singapore Business Review
- Channel U Feature- Project W CEO Series
- BBC WorldWide - Influence Thought Leader 2018
- Channel News Asia - In Studio Influence Expert - Trump-Kim Summit 2018, US Presidency 2016
- 938 LIVE Positive Business Minutes (1-month feature)
- Alumni Spotlight - "The KPMG Advantage"
- Kinokuniya- Author Spotlight: Win People Over Book
- Point Magazine "Women of Influence"

BEST-SELLING BOOKS

- Unleash your voice, 2019 (Amazon Best-seller)
- Win People Over, Armour Publishing 2014
- 深度影响：如何自然地赢得他人的心 (Mandarin Edition)
- 88 Essential Secrets: For Achieving Greater Success at Work Book; Marshall Cavandish, 2012



TESTIMONIALS

Impressive. Exactly what I wanted. Simple but striking. Efficient and lively. It made people think about change and how they personally cope with it. It gave me a good view of people's expectations so I can support the change properly.

Gilles Gelle, COO, Capital Markets Asia, BNP Paribas

Karen has the ability to bring practical actions to the forefront of your thinking. She has enabled many 'ah-ha!' moments.

Jennifer Hewit, Director, Credit Suisse

The Opportunity of Change was a wonderful and influential experience at our Regional Senior Management Meet. Our team benefited from the power of change across the Asia region.

Lat Moi Kaw, General Manager, Asia, Amcor

A memorable and uplifting experience for all women leaders.

Linda Ming, Director of Communications, McDonald's Singapore

Karen engaged a diverse group so well with her wit and vivacity, sharing her experience and wisdom in Influential Leadership. Effective, fun experience. Can't recall too many programs that gave me a more effective set of tools for applying the skills at work.

Partha Dutta, Senior Vice President, Digital & Technology, Sembcorp Industries Ltd

The feedback from key opinion leaders from across Asia Pacific was very positive. In a very short time, people got a lot out of it.

Martin WeiGold, Marketing Director, Bayer

Karen is able to turn a complex topic into a simple (even funny) learning process that's easy to assimilate. Karen has influential presence and deep expertise.

Harold Bagui Doueu, Mining Products Support, Caterpillar Inc, North Africa

I would recommend Karen and Influence Solutions to any leadership team that is looking to transform their current state of "just running" the business to actually developing an effective leadership team that can provide the path for an organization to change and become a world class company.

Jack Shirley, Operations Director, AMS AG

TESTIMONIALS

Karen is one of the most inspirational speakers I've met. Her authenticity, positivity, sincerity, and her ability to empathise with the audience is truly unique and absolutely unsurpassed on speaking stages. I can highly recommend Karen as a keynote speaker to influence your audience - on how they can influence!

Mette Johansson, Chair, KeyNote Women Speakers Directory

Karen gave an engaging, informative 24/7 Influence experience at Global Connect: our International Hinrich Foundation Alumni Association conference in Ho Chi Minh City. Highly recommended.

Alexander J. Broome V., Program Director, Hinrich Foundation

Karen is one of the key communications experts in Singapore, and an icon for Influence and People Skills. A prominent keynote speaker, I highly recommend Karen if you need an outstanding speaker and facilitator.

David Pooi, Deputy Director, Singapore Human Resources Institute (SHRI)

Karen is so relatable. You feel the one-to-one impact even in a large audience.

Priya Sultan, Global Projects Director, Hult Prize Foundation

I enjoy Karen's storytelling. She is able to create a trustful environment where participants could unleash on their personal stories as well.

Stephanie Grouselle, Head of Recruitment & HR Services,
French Chamber of Commerce

Karen is not just a good motivational speaker but also one with great humour. Her words left me with a deep impression and I share them with people around me.

Alan Chu, Senior Account Manager, Amcor

Karen has helped me to reflect critically on how I influence other people and subsequently what I can do more of / develop / improve for sustained success in this area.

Dr Lesley Peterson

Karen is a great motivator.

Kwang Sai Weng, Senior Project Engineer, Land Transport Authority

KEYNOTE SPEAKER. EXECUTIVE COACH.
MASTER FACILITATOR. AUTHOR.

KAREN LEONG, CSP

YOUR CHOICE FOR TRANSFORMATIONAL RESULTS
THROUGH INSPIRING KEYNOTES,
EXPERT FACILITATION AND
EXECUTIVE COACHING.

**THE POWER OF TRANSFORMATION:
CHANGE STARTS FROM WITHIN.**

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